|  |  |
| --- | --- |
| **What do you think are/would be the advantages and disadvantages of being your own boss?** | **To whom should business be most responsible - to their employees, their customers or their shareholders?** |
| **Customer service is important for successful companies. Can you think of any companies with good or bad customer service? What is good or bad about their service?** | **If you received a very good salary would you be prepared to work for a tobacco company or for a company which damaged the environment?** |
| **Is making money the only thing a company should be concerned about? If not, what else should companies be concerned about?** | **Is there a particular company you would like to be a part of? Why? Is there a particular company you would definitely not want to be a part of? Why?** |
| **Would you prefer to work in a large international company or a small local company? Why? Which type of company do you think treats their staff better - small family companies or big international ones?** | **How would you feel if your company asked you to move to a different country to help your career?** |
| **Are you able to divide your time effectively between work and leisure? What positive effects does your work have on your life? What negative effects, if any, does your work have on you? What can you do about it?** | **Do you think people work too many hours? Do you think working longer hours actually means you do more work? Why do people tend to work long hours?** |
| **What does the education system do to prepare people for work or to assist them to find jobs? Is it efficient?** | **Why do people go to university? To obtain job skills? To get a degree? To have a good time? To find a husband/wife? To put off having to go out into the "real life" and find a job?** |
| **How many job interviews have you had? What were they like? How did you feel? Did you get the job? What questions are usually asked at interviews?** | **What is the worst thing about being unemployed? If you have not been unemployed, what would you imagine is the worst thing about it?** |
| **What are the social effects of being unemployed, for instance, depression, drugs, crime, problems with families?** | **Should everybody have a right to strike or should employers have the right to fire employees who chose not to work?** |
| **Some people follow their parents' lead in choosing a profession. Are there any professions in which you think this is more frequent? Do you know of any cases?** | * **What makes a good presentation? What makes a bad presentation?** |
| * **Do you like meetings at work? Why/why not? What are the advantages/disadvantages to having meetings?** | * **How do you feel about working overtime? Describe the worst overtime experience you have ever had.** |
| * **What are the advantages/disadvantages of business trips?** | * **“The customer is always right.” Do you agree/disagree?** |
| * **What is your understanding of marketing? In your opinion what forms of marketing are the most/least successful?** | * **Describe how you developed relationships with others when you were new on your current/ most recent job.** |
| * **The old proverb "silence is golden" is sometimes hard to live by - tell me about a time when you were proud of your ability to restrain yourself from saying something** | * **Describe the types of teams you have worked in and tell me what worked well and what did not.** |
| * **Describe a really difficult person you worked with and how you handled working with that person.** | * **Describe a major work problem you faced and how you dealt with it** |
| * **Tell me about the last time you had to stay late at work. Was that unusual for you? (work ethic, time management skills)** | * **Tell me about your biggest work failure. What did you learn? (learning agility, work ethic, problem solving)** |
| **If you are paid for your overtime, would you prefer to be paid in money or in "time off."** | **Which of the following benefits is most important to you in a job and why?** |
| **Can you talk about what a typical day at your current job is like?** | 1. **Are you an ambitious person? What career goals do you have?** |
| 1. **Some companies use a flexible time system and employees can work hours that suit their lifestyles. What do you think about this?** |  |